



The PBM Experience You Deserve



Sona Benefits is different from other Pharmacy Benefit Managers (PBMs) in three distinct ways:

1

Clients Come First

- Sona clients regularly save 20% - 35% off their total drug spend
- Through our administration fee model, clients know exactly what they're paying
- Contract guarantees 100% of Sona's rebates be passed back to clients

2

Clinicians Create Your Plan

- Clinical pharmacists customize each client's pharmacy plan design
- Team of clinical pharmacists actively monitor each organization's plan for cost-saving opportunities
- Pharmacists perform medication therapy management and prior authorizations for all clients (included in administration fee)

3

We Focus on Reducing Medical Spend

- Our Health Management Program is led by clinical pharmacists to reduce the total spend on high-risk employees
- We work to prevent and reverse the conditions that cause claims to rise
- Proven to generate significant ROI for plan sponsors

Capstone Insurance Solutions is a subsidiary of Capstone Health Alliance (Capstone) the nation's largest regional group purchasing organization, well known for bringing millions of dollars of savings and value to their Members. In an effort to better serve the healthcare industry, as well the community at large, Capstone is expanding their services to provide insurance solutions specific to the needs of healthcare providers and individual businesses.

Capstone Insurance Solutions offers general liability, self-funded group health, and more specialized insurance options to physicians, non-acute healthcare facilities, and business and industry organizations, through partnership with a variety of industry leading providers, including Sona Benefits.

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How is Sona Benefits Different Than Other PBMs?



1

Direct contract between Sona Benefits and the plan sponsor

By carving out the pharmacy benefit, clients will have their interests aligned and complete control over the Rx plan design.

2

Sona offers transparent, true pass-through pricing on all drugs

Traditional PBMs use spread pricing to profit, but we operate off an administration fee model so clients know exactly what they are paying for each prescription.

3

Sona contract guarantees 100% of Sona's Rx rebates be passed back to the plan sponsor

Most PBMs retain the rebates and do not let plan sponsors partake in them.

4

In-House Prior Authorizations + Medication Therapy Management (MTM)

The Sona Benefits clinical pharmacy team prospectively assesses all prior authorizations and retrospectively analyzes all claims on a bi-weekly basis to ensure safe, effective, and value-based drug utilization.

5

Sona is vertically integrated with national, customizable pharmacy networks, in-house plan design, pharmacist-led health management program, and our own customer service team

Our goal is to provide the highest level of customization and customer service to clients.